### WB++ 'pič-meč'

Online, September 22<sup>nd</sup> 2023, 10:00 am - 12:00 pm

Topic: Digitalization in manufacturing

When 22<sup>nd</sup> of September 2023, 10:00 am - 12:00pm

Where: Zoom platform:

https://us02web.zoom.us/meeting/register/tZUvduurqTwjGNVN X3i53PliX9rbootjLrw

#### Who can participate?

- SMEs active in the field of IT from the region as presenters,
- Interest groups (public entities, companies, research groups, individuals, etc.) as audience

#### Why to participate as an audience?

- Opportunity to hear about digital solutions from the region which can be useful for your business
- Answering to the question: why is digitalisation important and useful for your business?
- Get to know companies from the region,
- Network,
- Find future partners for your business
- Learn how Enterprise Europe Network (EEN) and FINNO platform can help you grow your business

#### How to participate as an audience?

- Register for the
  - event: https://us02web.zoom.us/meeting/register/tZUvduurqTwjGNVN X3i53PliX9rbootjLrw
- Listen 12 companies from the region
- Choose with which company to have 1:1 meeting in 15-minute breakout room
- Each meeting room will have a FINNO advisor to moderate and answer all your questions





#### **AGENDA**

10:00 - 10:20 INTRODUCTION

Enterprise Europe Network (EEN) and FINNO platform

Why digitalisation in manufacturing?

SMART4ALL Marketplace

10:20 - 10:30 SUCCESS STORY

Energy Pulse d.o.o. - how EEN Serbia – BINS helped our business

10:30 – 11:30 PRESENTATIONS OF WB++ COMPANIES

- approx. 10 companies with a 3-minute pitch (+2min for switching the presentation among participants)
- List of companies that confirm their participation are added to the agenda
- Guidelines for the presentation will be sent out to participants

#### 11:30 – 11:45 BREAKOUT ROOM MEETINGS

- 15-minute sessions moderated by FINNO advisors
- Choose which company you'd like to meet and ask them questions

Closing remarks





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### LIST OF PRESENTING COMPANIES

COMPANY	LOCATION	DIGITAL SOLUTION	WEB
Pro-Bit programska oprema d.o.o.	Slovenske Konjice, Slovenia	PRO-BIT offers comprehensive IT solutions, which modern companies need to build a complete information system with an emphasis on the processes for successful business operations.	http://www.pro -bit.si
Energy Pulse d.o.o.	Novi Sad, Serbia	If you want to save on downtime when your machine breaks down - \$6,720 if you work in two shifts, or \$10,080 if you work in three shifts, do an EKG of each of your machines with the help of Energy Pulse's innovative products. You will have real-time data, be able to do predictive maintenance, do event forensics, do data-driven forecasting, make effective & fast decision making, and you will finally attract new customers who are environmentally conscious.  Applicable in: manufacturing sector	https://energypulse.org/
Eco hive d.o.o.	Belgrade, Serbia	If you want to defeat varroa in an ecological and automated way with 95% efficiency, Eco hive offers you a patented device for ecological removal of varroa, without the need to pass a withdrawal period, and varroa does not develop resistance. The result is a 60% increase in your income by selling organic honey. Applicable in: (non) organic honey production	https://www.lin kedin.com/com pany/eco-hive- doo/
MIKROCOP d.o.o.	Ljubljana, Slovenia	The company Microcop digitalizes business processes and create the environment for digital transformation.	https://www.mi krocop.com/
Festo d.o.o.	Trzin, Slovenia	To speak about driving green skills in a balance between education supply and industry demand will be key for the future. With Festo LX we create a digital learning portfolio, a soft- & hardware architecture, which is more than just the sum of its parts. Improved customer satisfaction through seamless and personalized customer journey, securing new revenue streams and saving and improvement of business processes through more efficient customer or partner relationships.  Applicable in: industrial and education sectors  If you want to be competitive on the market, you should know and feel the equipment and processes at	https://www.fes to.com/
		should know and feel the equipment and processes at the shop floor. With Festo AX it is possible to gather	





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network		and process real time data in order to detect	
		anomalies, optimize energy consumption and predict	
		failures before they actually cause production stop. Having an industrial intelligence system with modular design (Predictive Energy, Predictive Quality, Predictive Maintenance) is nowadays becoming a standard to successful manufacturing companies.  Applicable in: Factory automation and manufacturing	
Metronik d.o.o.	Ljubljana, Slovenia	"Properly implemented manufacturing digitalization deliver enormous potential for increased productivity." Choosing your digitalization partner is one of the most critical decisions for your company's future. Possibilities are endless; make sure you choose the path to success. Our clients are continuously rewarded for their digitalization progressiveness. Choose proven expertise, trusted by industry leaders and don't let challenges hold you back. Reach out to us today and let's conquer them together.	https://metronik.si/
		Automation   HVAC   Industry 4.0   MES   Energy management   IIoT   OEE  Applicable in: manufacturing sector	
Romb Technologies d.o.o.	Zagreb, Croatia	Romb Technologies is a spin-off of the Faculty of Electrical Engineering and Computing of the University of Zagreb, founded with the aim of commercializing autonomous navigation technologies in the field of logistics and material transport. Based on many years of research experience at the Laboratory for Robotics and Intelligent Control Systems (LARICS), the company has developed a portfolio of software products related to the autonomous navigation of logistics vehicles (automated for klift trucks, eng. AGV) in five years of operation. By investing in research and development activities, we offer the market technologies that push the boundaries of the applicability of autonomous navigation, and provide clients with more efficient and better-quality systems, with lower commissioning and maintenance costs.  Applicable in: navigation technology for AGVs, cateringto both system integrators and AGV manufacturers	https://romb- technologies.hr/
MONTE COMPANY	Bar, Montenegro	Let's Go Together To make successful Business at The International Market. "DIVIS MEDIA" as a Part of "MONTE COMPANY" is A Business Partner specializing in investment incentives and joint venture. Well, let's start from the very beginning, and take the first steps in the Digitization Process by presenting our products to a wide circle of our potential customers	www.montegree nery.me





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via the Internet. The COMPANY, which is based on a server located in Berlin (DE) at the moment, with the possibility of capacity expansion, is in possession of the space with the possibility of creating more than 1000 abundant Internet pages and presentations with very complex and advanced applications of digital programs.

"You Never Walk Alone" - Just call us!

Applicable in: Promotion, Marketing/Tourism, Agro etc.



